

## **Zoniac shows the easy way to manage Timesheets - and Succeed**

### **Client Overview**

The client is a leading IT services provider in North America. They have been in the IT professional services business from 2001 and have won significant accolades. Time. Inc. magazine ranks them 32nd amongst the top IT services firms in North America. They have also won the Fast Tech 50 award for 2 years in a row. And over the past 8 years, they have delivered more than 1000 project resources to their customers.

### **Business Need**

The client wanted to

- Implement a CRM tool to create, track and organize its clients and contacts
- Automate the manual timesheet process
- Deploy a system for cleaner method of capturing time
- Configure a workflow based approval where by relevant stakeholders can electronically - and promptly - approve or reject timesheets/expense records
- Provide access to consultants to file their timesheets
- Have seamless integration with their accounting systems
- Set up due date and overdue reminders for consultants to ensure that all their timesheets are submitted on time
- Have improved management control - know how much revenue the consultants have generated each month and how much time the consultants have spent on each client
- Generate comprehensive, real-time reports

### **Zoniac Solution**

Zoniac Premium was implemented in the client's place. Zoniac Premium is a web based recruitment software solution that integrates the Front Office and Back Office operations of staffing-recruiting companies.

Through Zoniac Premium consultants were able to create, edit and submit timesheets anytime of the day and from anywhere. With Zoniac Premium, the client no longer had to manage the distribution and collection of timesheet information.

Zoniac Premium provided both managers and accountants a centralized dashboard that reminded them of pending timesheets and invoices. They had instant access to the consultant's timesheets, making it easier and more efficient to edit hours worked. They could also approve or reject time sheets with a single click.

Zoniac Premium also integrates seamlessly with accounting systems such as QuickBooks...making it easier for the accounting team to create invoices.

With Zoniac Premium the client was able to run reports on individuals, departments or the entire company to know the status of time sheets (submitted, approved,rejected,etc.) – always accurate, all in real-time.

The client also uses the CRM portion extensively. They have around 7000 clients/contacts in the system.

Zoniac Premium has comprehensive reports on tracking consultant's hours along with sophisticated reporting features.

### **Benefits**

The client was able to generate detailed timesheets at the click of a button representing a considerable improvement in time and accuracy. Consultants are able to enter timesheets with little or no training because of the intuitive user interface.

The accounting department is now taking much shorter time to process the payroll for the consultants. It has also eliminated the issue of loss or missing timesheets.

Zoniac support has been prompt, easy to reach and knowledgeable.Zoniac went above and beyond the call of duty to serve the client. No matter what the issue is, Zoniac did whatever it took to get things running smoothly.