End-to-End onsite solution for staff augmentation

About Client

This client established its business in 1990 and has its base in USA.Their portfolio addresses specific needs of the enterprise - consulting, application development, human capital management, project management, staff augmentation to name a few.

Over a period of time they have developed expertise in focused industries, quality orientation, cross-technology expertise, and project management capabilities: including their knowledge network.

Business Needs

The client was looking for increased efficiency and productivity of staff with web-enabled user-friendly software that reduces routine work in the staff augmentation segment.

The client wanted a comprehensive applicant tracking software that provides recruiters and hiring managers with collaborative recruitment tools that enable them to attract, screen and hire the best talent.

Their needs were of a complete, versatile and affordable ATS solution that can easily automate all aspects of the hiring process: create clients and contacts, post job requirements, qualify and pipeline candidates, submit resumes, arrange interviews, and create assignments for placed candidates and more.

Zoniac Solution

Zoniac Swift Onsite was deployed in the client place.Zoniac Swift Onsite leads through the process of entering clients and contacts, posting a requirement, assigning it to recruiters, conducting candidate search etc.

With a specialized requirement order form that collects information on client, client contact, requirement title, bill rate, pay rate, duration, location and functionalities to assign requirements to recruiters, Zoniac Swift Onsite has everything the client needed to process a requirement with the least turn around time.

The workflow model of Zoniac Swift Onsite is specific to staff augmentation segment and has been designed such that resume submissions, interviews arranged and any other activities like notes, telephone calls and the complete transactional history can be viewed real-time against the candidate or the account or the client contact.

The information from the CRM module, requirement and pipeline module is carried all the way through the assignment module giving a 360 degree view of the staffing process.

Benefits

This client uses the Zoniac Swift Onsite system end-to-end.Zoniac Swift Onsite has a well thought out, comprehensive workflow model that fits like a glove for the staff augmentation industry.

The system tracks the movement of data from beginning to end across all the modules. This forward thinking design ensures utmost efficiency and creates an environment where the fewest people can produce the most.

On request by the client, one of Zoniac's senior engineers' made an onsite visit to configure the system based on their business needs and to provide onsite training.

The system has increased organizational efficiency, maximized resource utilization, facilitated team collaboration, and fostered individual responsibility and productivity.

It has been one of the most successful implementations of Zoniac Swift Onsite.